

MANNING MUNICIPAL LIGHT PLANT
INDEPENDENT AUDITORS' REPORTS
BASIC FINANCIAL STATEMENTS
SUPPLEMENTAL INFORMATION
SCHEDULE OF FINDINGS
FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

MANNING MUNICIPAL LIGHT PLANT

TABLE OF CONTENTS

| | <u>Page</u> |
|--|-----------------|
| Officials | 3 |
| Independent Auditors' Report | 4-5 |
| Management's Discussion and Analysis | 6-10 |
| Basic Financial Statements: | <u>Exhibit</u> |
| Balance Sheets | A 12-13 |
| Statements of Revenues, Expenses and Changes in Fund Net Assets | B 14 |
| Statements of Cash Flows | C 15-16 |
| Notes to Financial Statements | 18-29 |
| Supplemental Information: | <u>Schedule</u> |
| Summary of Utility Plant and Accumulated Depreciation | 1 31-32 |
| Investments and Interest Income | 2 33 |
| Operating Expenses | 3 34-35 |
| Comparative Statistical Data (Unaudited) | 4 36 |
| Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit on Financial Statements Performed in Accordance with Government Auditing Standards | 37-39 |
| Schedule of Findings and Statutory Reporting | 40-43 |

MANNING MUNICIPAL LIGHT PLANT

OFFICIALS

DECEMBER 31, 2007

| <u>Name</u> | <u>Title</u> | <u>Term Expires</u> |
|-----------------|--------------|---------------------|
| Duane Monson | Trustee | December 31, 2008 |
| Jerry Rasmussen | Trustee | December 31, 2010 |
| John Detlefsen | Trustee | December 31, 2012 |
| Lynn Stein | Trustee | December 31, 2011 |
| Rick Lohrmann | Trustee | December 31, 2013 |
| Kent Hilsabeck | Manager | |

HEITHOFF, HANSEN, MUHLBAUER & CO., P.C.

Certified Public Accountants

Morrie M. Heithoff, CPA
Susan L. Hansen, CPA
Jeffrey L. Muhlbauer, CPA

305 Main Street
Manning, Iowa 51455-1030
(712) 655-3777
Fax (712) 655-3778

INDEPENDENT AUDITORS' REPORT

April 29, 2008

To the Board of Trustees
Manning Municipal Light Plant
Manning, Iowa 51455

We have audited the accompanying basic financial statements, listed as exhibits in the table of contents of this report, of the Manning Municipal Light Plant (a municipal utility) as of and for the years ended December 31, 2007 and 2006. These financial statements are the responsibility of the Manning Municipal Light Plant's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As described in Note A, the financial statements of Manning Municipal Light Plant are intended to present the financial position and results of operations and cash flows of only that portion of the financial reporting entity of the City of Manning, Iowa, that is attributable to the transactions of the Manning Municipal Light Plant.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Manning Municipal Light Plant as of December 31, 2007, and 2006, and the changes in financial position and cash flows for the years ended December 31, 2007, and 2006, in conformity with U.S. generally accepted accounting principles.

In accordance with Government Auditing Standards, we have also issued our report dated April 29, 2008, on our consideration of the Light Plant's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Management's Discussion and Analysis on pages 6 through 10 is not a required part of the basic financial statements, but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurements and presentation of the supplementary information. We did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Manning Municipal Light Plant's basic financial statements. We previously audited, in accordance with the standards referred to in the second paragraph of this report, the financial statements for the three years ended December 31, 2006 (which are not presented herein) and expressed unqualified opinions on those financial statements. The supplemental information included in Schedules 1 through 3 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole. Information in Schedule 4 has not been subjected to the auditing procedures applied in our audit of the aforementioned financial statements and, accordingly, we express no opinion on it.

Heithoff, Hansen, Muhlbauer & Co., P.C.

HEITHOFF, HANSEN, MUHLBAUER & CO., P.C.
Certified Public Accountants

MANNING MUNICIPAL LIGHT PLANT

719 Third Street, Manning, Iowa 51455
#712-655-3214

MANAGEMENT'S DISCUSSION AND ANALYSIS

Manning Municipal Light Plant provides this Management's Discussion and Analysis of its financial statements. This narrative overview and analysis of the financial activities is for the year ended December 31, 2007. We encourage readers to consider this information in conjunction with the Utility's financial statements, which follow.

2007 FINANCIAL HIGHLIGHTS

- Operating revenues of the Utility's activities increased 3.16%, or \$52,410, from December 31, 2006 to December 31, 2007.
- Operating expenses increased 9.12%, or \$137,873 from December 31, 2006 to December 31, 2007.
- The Utility's net assets of business type activities increased 3.35%, or \$196,020 from December 31, 2006 to December 31, 2007.

USING THIS ANNUAL REPORT

This annual report consists of a series of financial statements and other information, as follows:

Management's Discussion and Analysis introduces the basic financial statements and provides an analytical overview of the Utility's financial activities.

Financial Statements consist of a Balance Sheet and a Statement of Revenues, Expenses, and Changes in Fund Net Assets and a Statement of Cash Flows. These provide information about the activities of Manning Municipal Light Plant as a whole and present an overall view of the Utility's finances.

Notes to Financial Statements provide additional information essential to a full understanding of the data provided in the basic financial statements.

Other Supplementary Information provides a listing of the Utility's investments, capital assets, comparative financial data with a prior year, and statistical data.

REPORTING THE UTILITY'S FINANCIAL ACTIVITIES

Basic Financial Statements

One of the most important questions asked about the Utility's finances is, "Is the Utility as a whole better or worse off as a result of the year's activities?" The Balance Sheet and the Statement of Revenues, Expenses, and Changes in Fund Net Assets report information, which helps answer this question. These statements include all assets and liabilities using the accrual basis of accounting and the economic resources measurement focus, which is similar to the accounting used by most private sector companies. All of the current year's revenues and expenses are taken into account, regardless of when cash is received or paid.

The Balance Sheet presents all of the Utility's assets and liabilities with the difference between the two reported as "net assets". Over time, increases or decreases in the Utility's net assets may serve as a useful indicator of whether the financial position of the Utility is improving or deteriorating.

The Statement of Revenues, Expenses, and Changes in Net Assets presents information showing how the Utility's net assets changed during the most recent fiscal year. All changes in net assets are reported as soon as the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will not result in cash flows until future fiscal periods.

The Balance Sheet and the Statement of Revenues, Expenses, and Changes in Fund Net Assets report the following activity:

- Business type activity for the Electric Utility. This activity is financed primarily by user charges.

Fund Financial Statements

The Utility has one fund:

The Proprietary fund accounts for the Utility's Enterprise Fund. This fund reports services for which the Utility charges customers for the service it provides. Proprietary funds report all activities in the Balance Sheet and the Statement of Revenues, Expenses, and Changes in Fund Net Assets. Since there is only one fund, this is obviously the only major fund as well. The Utility is responsible for ensuring the assets reported in this fund are used only for their intended purposes and by those to whom the assets belong.

The required financial statements for proprietary funds include a balance sheet, a statement of revenues, expenses, and changes in fund net assets and a statement of cash flows.

BASIC FINANCIAL ANALYSIS

As noted earlier, net assets may serve over time as a useful indicator of financial position. The analysis that follows focuses on the changes in the net assets for this business type activity.

| Net Assets | | |
|--|---------------------|---------------------|
| December 31, 2007 and 2006 | | |
| <u>Business Type Activity – Enterprise Fund</u> | | |
| | <u>Year Ended</u> | |
| | <u>12-31-07</u> | <u>12-31-06</u> |
| Current and other assets | \$ 3,804,173 | \$ 3,499,141 |
| Capital assets | <u>4,002,042</u> | <u>4,202,385</u> |
| Total Assets | <u>\$ 7,806,215</u> | <u>\$ 7,701,526</u> |
| | | |
| Current liabilities | \$ 247,793 | \$ 239,124 |
| Non-current liabilities | <u>1,510,000</u> | <u>1,610,000</u> |
| Total Liabilities | <u>\$ 1,757,793</u> | <u>\$ 1,849,124</u> |
| | | |
| Net assets: | | |
| Invested in capital assets, | | |
| net of related debt | \$ 2,392,042 | \$ 2,497,385 |
| Restricted | 192,820 | 193,320 |
| Unrestricted | <u>3,463,560</u> | <u>3,161,697</u> |
| Total net assets | <u>\$ 6,048,422</u> | <u>\$ 5,852,402</u> |

Net assets of business type activities increased from 2006 by \$196,020, or 3.35%. Unrestricted net assets, the part of net assets that can be used to finance day-to-day operations without constraints established by debt covenants, legislation or other legal requirements, increased by \$301,863 at the end of this year, an increase of 9.55%. This is the largest portion of the net assets. The second largest portion of the Utility's net assets is the invested in capital assets (e.g. land, infrastructure, buildings and equipment), less the related debt. The debt related to the investment in capital assets is liquidated with sources other than capital assets. Restricted net assets represent resources that are subject to external restrictions, constitutional provisions or enabling legislation on how they can be used.

Changes in Net Assets

Business Type Activity Enterprise Fund – Electric Fund

| | <u>Year Ended</u> | |
|--------------------------------------|--------------------|--------------------|
| | <u>12-31-07</u> | <u>12-31-06</u> |
| Revenues: | | |
| Charges for services | \$1,712,987 | \$1,660,577 |
| Interest Income | 130,760 | 115,313 |
| Rental income | 170,849 | 170,849 |
| Member charge refunds | 43,499 | 58,186 |
| WIMECA dividends | 66,047 | 83,217 |
| Total revenues | <u>\$2,124,142</u> | <u>\$2,088,142</u> |
| Operating expenses: | | |
| Production | \$1,173,814 | \$1,080,764 |
| Distribution | 246,875 | 221,304 |
| Accounting & Collection | 35,638 | 32,227 |
| Administrative and general | 194,013 | 178,172 |
| Total operating expenses | <u>\$1,650,340</u> | <u>\$1,512,467</u> |
| Other expenses: | | |
| Amortization | \$ 1,127 | \$ 1,127 |
| Communication infrastructure-Deprec. | 139,473 | 139,473 |
| Interest expense | 91,578 | 95,855 |
| Contributions | 45,604 | 22,246 |
| Total other expense | <u>\$ 277,782</u> | <u>\$ 258,701</u> |
| Increase in net assets | \$ 196,020 | \$ 316,974 |
| Net assets beginning of year | <u>5,852,402</u> | <u>5,535,428</u> |
| Net assets end of year | <u>\$6,048,422</u> | <u>\$5,852,402</u> |

CAPITAL ASSETS

The Utility's capital assets include land, buildings and improvements, equipment, electric lines, and other infrastructure. Capital assets for the business type activity totaled \$4,002,042 (net of accumulated depreciation) at December 31, 2007. This is a net decrease of \$200,343 or 4.77% under last year.

Capital Assets at Year End

| | <u>12-31-07</u> | <u>12-31-06</u> |
|---|--------------------|--------------------|
| Telecommunication – infrastructure | \$2,337,118 | \$2,337,118 |
| Production | 1,209,607 | 1,209,607 |
| Transmission | 16,504 | 16,504 |
| Distribution | 4,212,506 | 4,054,550 |
| General | <u>570,148</u> | <u>568,477</u> |
| Total | 8,345,883 | 8,186,256 |
| Less: Accumulated Depreciation | <u>4,343,841</u> | <u>3,983,871</u> |
| Net Capital Assets | <u>\$4,002,042</u> | <u>\$4,202,385</u> |
| Additions for 2007 include: | | |
| Conductors, services, meters, and devices | | \$ 157,956 |
| Printer | | 1,080 |
| Misc. equipment | | <u>591</u> |
| | | <u>\$ 159,627</u> |

LONG-TERM DEBT

At December 31, 2007, the Utility had \$1,510,000 in total long-term debt outstanding for business type activities. During the year ended December 31, 2007, the Utility did not issue any new bonds and they paid off \$95,000 on bonds payable.

ECONOMIC FACTORS BEARING ON THE ELECTRIC UTILITY'S FUTURE

The Electric Utility has not made any significant rate changes. However rate studies are planned for 2008, and there may be significant rate changes in the future. Purchased power has increased and the cost may need to be passed on to the consumers. Rates are based upon what the Utility has to pay for the price of energy. The Utility does have one major customer which represents over 40% of total sales.

CONTACTING THE ELECTRIC UTILITY'S FINANCIAL MANAGEMENT

This financial report is designed to present our citizens, taxpayers, customers, investors and creditors with a general overview of the Electric Utility's finances and operating activities. If you have any questions or require additional information please contact Kent Hilsabeck, Manager, 719 Third Street, Manning, Iowa 51455.

BASIC FINANCIAL STATEMENTS

MANNING MUNICIPAL LIGHT PLANT
BALANCE SHEETS
DECEMBER 31, 2007 AND 2006

ASSETS

| | <u>2007</u> | <u>2006</u> |
|--|--------------------|--------------------|
| Current Assets | | |
| Unrestricted | | |
| Cash | \$ 214,479 | \$ 142,294 |
| Accounts receivable - customers, net of allowance for doubtful accounts | 174,369 | 169,018 |
| Accounts receivable – Member charge refunds | -0- | 58,186 |
| Accounts receivable – Sales tax | -0- | 7,001 |
| Interest receivable | 35,995 | 34,035 |
| Inventory | 108,299 | 115,339 |
| Prepaid expenses | 10,472 | 10,475 |
| Note receivable – Current portion | 12,865 | 12,240 |
| Investments | <u>2,087,995</u> | <u>1,842,410</u> |
| Total unrestricted current assets | 2,644,474 | 2,390,998 |
| Restricted | | |
| Cash | 3,500 | 4,000 |
| Investments - Principal & Interest Reserve Fund | <u>189,320</u> | <u>189,320</u> |
| Total restricted current assets | <u>192,820</u> | <u>193,320</u> |
| Total current assets | 2,837,294 | 2,584,318 |
| Capital Assets | | |
| Telecommunication – infrastructure | 2,337,118 | 2,337,118 |
| Production | 1,209,607 | 1,209,607 |
| Transmission | 16,504 | 16,504 |
| Distribution | 4,212,506 | 4,054,550 |
| General | <u>570,148</u> | <u>568,477</u> |
| | 8,345,883 | 8,186,256 |
| Less: Accumulated depreciation | <u>4,343,841</u> | <u>3,983,871</u> |
| Net capital assets | 4,002,042 | 4,202,385 |
| Other Assets | | |
| Deferred patronage – WIMECA | 579,025 | 512,977 |
| Note receivable, other municipal department | 300,000 | 300,000 |
| Note receivable, Manning Betterment Found. | 74,895 | 87,760 |
| Underwriter's Discount fees (net of accum. amortz.) | <u>12,959</u> | <u>14,086</u> |
| | <u>966,879</u> | <u>914,823</u> |
| Total assets | <u>\$7,806,215</u> | <u>\$7,701,526</u> |

See Accompanying Notes

MANNING MUNICIPAL LIGHT PLANT
BALANCE SHEETS
DECEMBER 31, 2007 AND 2006

LIABILITIES AND NET ASSETS

| | <u>2007</u> | <u>2006</u> |
|--|--------------------|--------------------|
| Current Liabilities | | |
| Payable from unrestricted current liabilities | | |
| Accounts payable – work in progress | \$ -0- | \$ 1,416 |
| Accounts payable – operating | 106,896 | 102,572 |
| Payroll taxes payable | 3 | 4 |
| Vacation and sick leave payable | 27,477 | 25,674 |
| Sales tax payable | <u>2,652</u> | <u>2,793</u> |
| Total payables from unrestricted current liabilities | 137,028 | 132,459 |
| Payable from restricted current liabilities | | |
| Current installments of bonds payable | 100,000 | 95,000 |
| Accrued interest payable | 7,265 | 7,665 |
| Customer deposits | <u>3,500</u> | <u>4,000</u> |
| Total payables from restricted current liabilities | <u>110,765</u> | <u>106,665</u> |
| Total current liabilities | 247,793 | 239,124 |
| Bonds Payable, net of current maturities | <u>1,510,000</u> | <u>1,610,000</u> |
| Total liabilities | 1,757,793 | 1,849,124 |
| Net Assets | | |
| Invested in capital assets, net of related debt | 2,392,042 | 2,497,385 |
| Restricted for: | | |
| Principal and interest reserve | 189,320 | 189,320 |
| Customer deposits | 3,500 | 4,000 |
| Unrestricted | <u>3,463,560</u> | <u>3,161,697</u> |
| Total net assets | <u>6,048,422</u> | <u>5,852,402</u> |
| Total liabilities and net assets | <u>\$7,806,215</u> | <u>\$7,701,526</u> |

See Accompanying Notes

MANNING MUNICIPAL LIGHT PLANT
STATEMENTS OF REVENUES, EXPENSES AND
CHANGES IN FUND NET ASSETS
FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

Exhibit B

| | <u>2007</u> | <u>2006</u> |
|---|--------------------|--------------------|
| Operating Revenues | | |
| Sale of electricity | | |
| Residential | \$ 509,577 | \$ 480,001 |
| Commercial | 201,317 | 193,532 |
| Industrial | 958,374 | 944,141 |
| Municipal | <u>39,385</u> | <u>36,866</u> |
| Total sale of electricity | 1,708,653 | 1,654,540 |
| Other operating revenues | | |
| Forfeited discounts | 1,974 | 1,885 |
| Merchandise sales, net of cost | 1,344 | 482 |
| Connection fees | 642 | -0- |
| Miscellaneous income | <u>374</u> | <u>3,670</u> |
| Total other operating revenues | <u>4,334</u> | <u>6,037</u> |
| Total operating revenues | 1,712,987 | 1,660,577 |
| Operating Expenses | | |
| Production | 1,173,814 | 1,080,764 |
| Distribution | 246,875 | 221,304 |
| Accounting and collection | 35,638 | 32,227 |
| Administration and general | <u>194,013</u> | <u>178,172</u> |
| Total operating expenses | <u>1,650,340</u> | <u>1,512,467</u> |
| Net operating income | 62,647 | 148,110 |
| Non-operating revenues (expenses) | | |
| Interest income | 130,760 | 115,313 |
| Rental income | 170,849 | 170,849 |
| Amortization expense - bond fees | (1,127) | (1,127) |
| Member charge refunds | 43,499 | 58,186 |
| WIMECA dividends | 66,047 | 83,217 |
| Interest expense | (91,578) | (95,855) |
| Depreciation expense-Communication Infrastructure | (139,473) | (139,473) |
| Contribution – Payment in Lieu of Taxes | (27,863) | -0- |
| Contribution - Healthcare Foundation | (200) | (200) |
| Contributions - Various projects | (1,835) | (1,920) |
| Contributions - Economic Development | (15,000) | (15,479) |
| Contributions - City of Manning – Housing Rehab | <u>(706)</u> | <u>(4,647)</u> |
| Total non-operating revenues (expenses) | <u>133,373</u> | <u>168,864</u> |
| Change in Net Assets | 196,020 | 316,974 |
| Total Net Assets, Beginning | <u>5,852,402</u> | <u>5,535,428</u> |
| Total Net Assets, Ending | <u>\$6,048,422</u> | <u>\$5,852,402</u> |

See Accompanying Notes

MANNING MUNICIPAL LIGHT PLANT
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

| | <u>2007</u> | <u>2006</u> |
|--|--------------------|--------------------|
| Cash flows from operating activities: | | |
| Cash received from customers and users | \$1,710,303 | \$1,626,622 |
| Cash received from other revenues | 4,334 | 6,037 |
| Cash paid to suppliers | (1,119,661) | (1,036,912) |
| Cash paid for personal services | (162,211) | (188,826) |
| Cash paid to employees | <u>(134,943)</u> | <u>(130,172)</u> |
| Net cash provided by operating activities | 297,822 | 276,749 |
| Cash flows from noncapital financing activities: | | |
| Misc. contributions | (2,741) | (6,767) |
| Due from City, Net of Due to | -0- | 80,820 |
| Change in customer deposits | <u>(500)</u> | <u>100</u> |
| Net cash provided (used) by noncapital financing activities | (3,241) | 74,153 |
| Cash flows from capital and related financing activities: | | |
| Acquisition of capital assets | (161,044) | (826,976) |
| Interest paid on bonds | (91,978) | (96,207) |
| Principal paid on bonds | <u>(95,000)</u> | <u>(90,000)</u> |
| Net cash provided (used) by capital and related financing activities | (348,022) | (1,013,183) |
| Cash flows from investing activities: | | |
| Principal received on notes | 12,240 | -0- |
| Patronage dividends – WIMECA | -0- | 163,347 |
| Member charge refunds | 101,685 | 17,962 |
| Interest on investments | 128,800 | 117,025 |
| Contributions – Economic Dev. | (42,863) | (15,479) |
| Rental income | <u>170,849</u> | <u>170,849</u> |
| Net cash provided by investing activities | <u>370,711</u> | <u>453,704</u> |
| Net increase (decrease) in cash and cash equivalents | 317,270 | (208,577) |
| Cash and cash equivalents beginning of year | <u>2,178,024</u> | <u>2,386,601</u> |
| Cash and cash equivalents end of year | <u>\$2,495,294</u> | <u>\$2,178,024</u> |

See Accompanying Notes

MANNING MUNICIPAL LIGHT PLANT
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2007 and 2006

| | <u>2007</u> | <u>2006</u> |
|--|--------------------|--------------------|
| Reconciliation of operating income to net cash provided by operating activities: | | |
| Operating income (loss) | \$ 62,647 | \$ 148,110 |
| Adjustments to reconcile operating income to net cash provided by operating activities: | | |
| Depreciation expense | 220,497 | 184,695 |
| (Increase) decrease in customer accounts receivable | (5,351) | (20,917) |
| (Increase) decrease in A/R – sales tax | 7,001 | (7,001) |
| (Increase) decrease in inventories | 7,040 | (28,846) |
| (Increase) decrease in prepaid expenses | 3 | (733) |
| Increase (decrease) in accounts payable | 4,324 | (446) |
| Increase (decrease) in sales tax payable | (141) | 906 |
| Increase (decrease) in salaries payable | 1,803 | 992 |
| Increase (decrease) in payroll taxes payable | (1) | (11) |
| Net cash provided by operating activities | <u>\$ 297,822</u> | <u>\$ 276,749</u> |
| Reconciliation of cash and cash equivalents at year end to specific assets included on the Balance Sheet: | | |
| Current assets: | | |
| Cash and pooled investments | \$2,302,474 | \$1,984,704 |
| Restricted assets: | | |
| Cash and pooled investments: | | |
| Principal & Interest Reserve | 189,320 | 189,320 |
| Customer deposits | 3,500 | 4,000 |
| Cash and cash equivalents end of year | <u>\$2,495,294</u> | <u>\$2,178,024</u> |

See Accompanying Notes

NOTES TO FINANCIAL STATEMENTS

MANNING MUNICIPAL LIGHT PLANT
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2007 AND 2006

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Reporting Entity

The Manning Municipal Light Plant is a component unit of the City of Manning, Iowa, as determined by criteria specified by the Governmental Accounting Standards Board. The Light Plant is governed by a five member board of trustees appointed by the City Council. The Governmental Accounting Standards Board has set forth criteria to be considered in determining financial accountability. These criteria include appointing a voting majority of an organization's governing body, and (1) the ability of the Utility to impose its will on that organization or (2) the potential for the organization to provide specific benefits to, or impose specific financial burdens on the Utility. The Manning Municipal Light Plant has no component units which meet the Governmental Accounting Standards Board criteria.

The financial statements include only those funds of the Electric Utility and are not intended to present all funds of the City of Manning, Iowa.

Jointly Governed Organizations

The Utility participates in several jointly governed organizations that provide goods or services to the citizenry of the Utility but do not meet the criteria of a joint venture since there is no ongoing financial interest or responsibility by the participating governments. Utility officials are members of the following boards: the Manning Municipal Communication and Television System Utility, the Manning Betterment Foundation, the Western Iowa Municipal Electric Cooperative Association, and the Economic Development Corporation.

Nature of Business

The Manning Municipal Light Plant is a municipal utility. The Utility distributes electricity to the residents and businesses of Manning, an agricultural district area.

The Utility's revenues are dependent upon the economic status of its customers. Collection policies have been established.

MANNING MUNICIPAL LIGHT PLANT
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2007 AND 2006

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

Measurement Focus and Basis of Accounting

The proprietary fund financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

The proprietary fund of the Electric Utility applies all applicable GASB pronouncements, as well as the following pronouncements issued on or before November 30, 1989, unless these pronouncements conflict with or contradict GASB pronouncements: Financial Accounting Standards Board Statements and Interpretations, Accounting Principles Board Opinions and Accounting Research Bulletins of the Committee on Accounting Procedure.

The proprietary fund distinguishes operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the Electric Utility are charges to customers for sales and services. Operating expenses for the Electric Utility include the cost of sales and services, administrative expenses and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

The Electric Utility's accounting records are maintained by the City on the cash basis. However, for financial reporting purposes, the accounting records have been adjusted to the accrual method which recognizes income when earned and expenses when incurred.

The Balance Sheet presents the Electric Utility's assets and liabilities, with the difference reported as net assets. Net assets are reported in three categories.

Invested in capital assets, net of related debt consists of capital assets, net of accumulated depreciation and reduced by outstanding balances for bonds, notes, and other debt attributable to the acquisition, construction or improvement of those assets.

Restricted net assets result when constraints placed on net asset use are externally imposed or imposed by law through constitutional provisions or enabling legislation.

MANNING MUNICIPAL LIGHT PLANT
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2007 AND 2006

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (cont'd.)

Unrestricted net assets consist of net assets not meeting the definition of the two preceding categories. Unrestricted net assets often have constraints on resources imposed by management which can be removed or modified.

Budgets and Budgetary Accounting

In accordance with the Code of Iowa, the Board of Trustees annually adopts a budget on the cash basis. The budget of the Utility is submitted with that of the City of Manning following required public notice and hearing. The budgetary comparison and related disclosures are reported as part of the basic financial statements rather than as Required Supplementary Information.

Cash, Investments, and Cash Equivalents

Cash consists of checking accounts, cash on hand, and savings. Investments consist of certificates of deposits. For purposes of the Statement of Cash Flows, the Utility considers all deposits to be cash equivalents. Investments are stated at cost which approximates market.

Inventory

Materials and supplies are stated at the lower of average cost or market on a per item basis.

Accounts Receivable - Customer

Accounts receivable are presented at their net realizable values. Allowance for doubtful accounts is \$68 for 2007 and \$2,787 for 2006.

The Utility's employees read the customer meters the 1st of every month. The customers receive their bills by the 10th of each month and they have until the end of the month to pay their bill. After that point, the customer would be mailed a past due notice and a penalty of 1.5% of their total bill would be added on. The customer has 12 days after the delinquent notice to pay their bill or make payment arrangements. After that point, the customer would be subject to disconnection of all or part of their services which may include cable t.v., water, or electricity.

MANNING MUNICIPAL LIGHT PLANT
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2007 AND 2006

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

Accounts Receivable – Member Charge Refund

The member charge refund is a non-budgeted year-end adjustment computed by NIPCO (Northwest Iowa Power Cooperative). The NIPCO Board of Directors may allow a year-end adjustment for net income if year-end book margins are greater than budgeted and conditions of NIPCO's Financial Policy have been met. Said adjustment will be allocated to the Class A Member Cooperative by the ratio of the sum of the Class A Member Cooperative's actual monthly Base Billing Demand to the sum of all Class A Member Cooperatives' actual monthly Base Billing Demand. WIMECA is a Class A Member of the Cooperative and then WIMECA passes the refunds onto the Utilities they serve, which includes Manning Municipal Light Plant.

Advertising

Advertising costs are expensed as incurred. Advertising expense, which includes the publication of legal notices, was \$1,012 and \$941 for the years ended December 31, 2007 and 2006, respectively.

Capital Assets

Capital assets include property, plant and equipment. Capital assets are stated at cost. Depreciation is computed using straight line methods applied to the estimated useful lives of the various assets. Depreciation is computed over the following useful lives:

| | |
|----------------------------------|---------------|
| Plant and Property | 20 – 33 years |
| Office and Other Equipment | 5 – 25 years |
| Transportation Equipment | 3 – 10 years |
| Telecommunication Infrastructure | 10 – 40 years |

Capital assets activity for the year ended December 31, 2007 is summarized by the following:

| | Balance Beginning of Year | Increase | Decrease | Balance End of Year |
|----------------------|---------------------------------|---------------------|---------------|---------------------------|
| Capital Assets | \$8,186,256 | \$ 159,627 | \$ -0- | \$8,345,883 |
| Less: Accum. Deprec. | 3,983,871 | 359,970 | -0- | 4,343,841 |
| Capital Assets, Net | <u>\$4,202,385</u> | <u>\$ (200,343)</u> | <u>\$ -0-</u> | <u>\$4,002,042</u> |
| Depreciation Charged | | | | <u>\$ 359,970</u> |

MANNING MUNICIPAL LIGHT PLANT
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2007 AND 2006

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

Expenditures for maintenance, repairs and minor replacements are charged to operations. Expenditures for major repairs and betterments that materially extend the life of an asset are capitalized.

Customer Deposits

Meter deposits are collected from new customers before their electricity is turned on. Customers in good standing will get a full refund of their deposit after one year of service has passed.

Underwriter's Discount - Bond Fees

Underwriter's discount bond fees are stated at their original cost less any accumulated amortization expense taken over the years.

The underwriter's discount, incurred in 1999 for the Electric Revenue Bonds, Series 1999, totaled \$22,538 and this is being amortized over the life of the bonds which is twenty years. Accumulated amortization as of the end of 2007 and 2006 was \$9,579 and \$8,452 respectively.

Operating Revenues

Revenues are based on billing rates which are applied to customers' consumption of electricity. The Light Department bills customers for one full month at a time, therefore there is no need to estimate unbilled revenue at the end of accounting periods.

Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates. As of the date of the issuance of the accompanying financial statements, no material changes to the estimates used therein were anticipated by management in the near term.

MANNING MUNICIPAL LIGHT PLANT
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2007 AND 2006

NOTE B DEPOSITS AND INVESTMENTS

The Utility's deposits in banks at December 31, 2007, were entirely covered by federal depository insurance or by the State Sinking Fund in accordance with Chapter 12C of the Code of Iowa. This chapter provides for additional assessments against the depositories to insure there will be no loss of public funds.

The Utility is authorized by statute to invest public funds in obligations of the United States government, its agencies and instrumentalities; certificates of deposit or other evidences of deposit at federally insured depository institutions approved by the Board of Trustees; prime eligible bankers acceptances; certain high rated commercial paper; perfected repurchase agreements; certain registered open-end management investment companies; certain joint investment trusts; and warrants or improvement certificates of a drainage district.

Governmental Accounting Standards Board Statement Number 3 requires investments to be categorized to give an indication of the level of risk assumed by the Utility at year end. The Utility had no investments meeting the disclosure requirements of Governmental Accounting Standards Board Statement No. 3, as amended by Statement No. 40.

The Utility's cash and investments at December 31, 2007 are as follows:

| | <u>Cash</u> | <u>Certificates of Deposit</u> |
|--------------|-------------------|------------------------------------|
| Unrestricted | \$ 214,479 | \$2,087,995 |
| Restricted | <u>3,500</u> | <u>189,320</u> |
| Total | <u>\$ 217,979</u> | <u>\$2,277,315</u> |

NOTE C DEFERRED PATRONAGE DIVIDENDS

Western Iowa Municipal Electric Cooperative Association (WIMECA) allocates deferred patronage dividends to its members who are the municipal electric utilities of Manning, Anthon, Aurelia, Hinton, Mapleton and Onawa, Iowa. WIMECA purchases all of its power requirements from Northwest Iowa Power Cooperative under a long-term contract.

MANNING MUNICIPAL LIGHT PLANT
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2007 AND 2006

NOTE C DEFERRED PATRONAGE DIVIDENDS (cont'd.)

The deferred patronage dividends in WIMECA are declared allocations from which it is not practicable to estimate a fair value, and they are redeemable only at the discretion of the issuing cooperative. They are recorded at cost or face value assigned by WIMECA and are recorded as an asset in the year to which they apply.

| | |
|--|-------------------|
| Deferred Patronage – WIMECA, Beginning of Year | \$ 512,977 |
| Less: Patronage Retirement – Paid out in Cash | -0- |
| Add: 2007 Dividends Declared – Deferred | <u>66,048</u> |
| Deferred Patronage – WIMECA, Dec. 31, 2007 | <u>\$ 579,025</u> |

NOTE D RESTRICTED ASSETS

The Board of Trustees established by resolution, various reserve account funds to accumulate surplus net revenues for the following purposes:

| | <u>Cash</u> | | <u>Investments</u> | |
|----------------------|-----------------|-----------------|--------------------|-------------------|
| | <u>2007</u> | <u>2006</u> | <u>2007</u> | <u>2006</u> |
| Customer Deposits | \$ 3,500 | \$ 4,000 | \$ -0- | \$ -0- |
| Principal & Interest | | | | |
| Reserve Fund | <u>-0-</u> | <u>-0-</u> | <u>189,320</u> | <u>189,320</u> |
| | <u>\$ 3,500</u> | <u>\$ 4,000</u> | <u>\$ 189,320</u> | <u>\$ 189,320</u> |

NOTE E MAJOR CUSTOMER

A soybean processing plant purchased electricity totaling \$717,486 and \$719,974 in 2007 and 2006, respectively, which represented 42.04% and 43.70% of total sales respectively each year.

NOTE F POWER PURCHASE CONTRACT

The Utility has a long-term contract with Western Iowa Municipal Electric Cooperative Association (WIMECA) to purchase all electrical needs from WIMECA at established rates. In turn, WIMECA agrees to use its best efforts to provide an adequate, uninterrupted supply of electric power and energy.

MANNING MUNICIPAL LIGHT PLANT
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2007 AND 2006

NOTE G CONTRACT RATES OF DELIVERY FOR FIRM POWER

A contract was signed with Western Area Power Administration to lock in the Contract Rate of Delivery (CROD) for firm power on and after January 1, 2001 and continuing through December 31, 2005. The rate for firm power during the winter season is different than that for the summer season. On and after January 1, 2006, and continuing through December 31, 2010, a new CROD has been established.

NOTE H PENSION AND RETIREMENT BENEFITS

The Utility contributes to the Iowa Public Employees Retirement System (IPERS) which is a cost-sharing multiple-employer defined benefit pension plan administered by the State of Iowa. IPERS provides retirement and death benefits which are established by State statute to plan members and beneficiaries. IPERS issues a publicly available financial report that includes financial statements and required supplementary information. The report may be obtained by writing to IPERS, P.O. Box 9117, Des Moines, Iowa, 50306-9117.

Up through June 30, 2007, plan members were required to contribute 3.70% of their annual salary and the Utility was required to contribute 5.75% of annual payroll. Effective July 1, 2007, the IPERS rates changed and plan members are required to contribute 3.90% of their annual covered salary and the Utility is required to contribute 6.05% of annual covered payroll. Contribution requirements are established by State statute. The Utility's contribution to IPERS for the years ended December 31, 2007 and 2006 were \$9,684 and \$8,505 respectively, equal to the required contributions for each year.

NOTE I RELATED PARTY TRANSACTIONS

Note receivable from the Manning Municipal Communication and Television System Utility in the amount of \$500,000 to be used for their share of the broadband communications system. The interest rate shall be adjusted annually on the anniversary date of the note to an amount which is equal to 1% more than a one year certificate of deposit at Templeton Savings Bank. The Communication's net revenues shall be pledged to pay off amounts due as allowable. No payoff schedule has been determined. In 2004, Manning Municipal Light Plant forgave \$200,000 of this note.

| December 31 2006 | Additions | Reductions | December 31, 2007 |
|---------------------|---------------|---------------|----------------------|
| <u>\$ 300,000</u> | <u>\$ -0-</u> | <u>\$ -0-</u> | <u>\$ 300,000</u> |

MANNING MUNICIPAL LIGHT PLANT
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2007 AND 2006

NOTE I RELATED PARTY TRANSACTIONS (cont'd.)

The above note receivable with the Manning Municipal Communication and Television System Utility does not have a specific payoff schedule. Payments made depend upon the net revenues of the Communication Utility.

The Utility leases an area of City Hall from the City of Manning through oral lease agreements. Rent expense charged to operations on this facility for 2007 and 2006, were \$6,000 for each year.

NOTE J NOTE RECEIVABLE - MANNING BETTERMENT FOUNDATION

| | | |
|--|------------------|------------------|
| Unsecured note receivable from Manning Betterment Foundation for the sum of \$87,760 with interest thereon any unpaid principal from July 28, 2003, payable semi-annually at the rate of 4% per annum. Interest only payments beginning on January 28, 2004 and continuing on the 28th day of each July and January up to and including July 28, 2006. Thereafter, principal and interest payments are required with the final payment due on July 28, 2013. Interest rate is subject to change throughout the loan period. The interest rate at July 28, 2007 is 5.05%. | <u>2007</u> | <u>2006</u> |
| | \$ 87,760 | \$ 100,000 |
| Less: Current Portion | <u>12,865</u> | <u>12,240</u> |
| | <u>\$ 74,895</u> | <u>\$ 87,760</u> |

NOTE K BONDS PAYABLE

The Utility was issued Series 1999 Electric Revenue Bonds in strict compliance with the provisions of Chapter 384 of the Code of Iowa, 1999, in the amount of \$2,260,000. The bonds are not general obligations of the City, but are payable from and secured by a pledge of future net revenues of the Utility.

MANNING MUNICIPAL LIGHT PLANT
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2007 AND 2006

NOTE K BONDS PAYABLE (cont'd.)

The proceeds of the sale of the Series 1999 Electric Revenue Bonds will be used by the Utility to defray the costs of distribution and load management infrastructure facilities through the construction of a hybrid fiber optic - coaxial cable communication system. Additional capacity within the system will be utilized by the Manning Municipal Communication and Television System Utility.

The remaining principal maturity requirements and interest rates thereon are as follows:

| <u>Dec. 1</u> | <u>Amount</u> | <u>Rate</u> | <u>Dec. 1</u> | <u>Amount</u> | <u>Rate</u> |
|---------------------------|---------------|-------------|---------------|--------------------|-------------|
| 2008 | 100,000 | 5.05 | 2014 | \$ 135,000 | 5.40% |
| 2009 | 105,000 | 5.05 | 2015 | 140,000 | 5.60 |
| 2010 | 110,000 | 5.15 | 2016 | 150,000 | 5.60 |
| 2011 | 115,000 | 5.25 | 2017 | 160,000 | 5.60 |
| 2012 | 120,000 | 5.30 | 2018 | 170,000 | 5.60 |
| 2013 | 130,000 | 5.35 | 2019 | 175,000 | 5.60 |
| | | | | <u>1,610,000</u> | |
| Less: Current Installment | | | | <u>(100,000)</u> | |
| | | | | <u>\$1,510,000</u> | |

Principal payments are due annually on December 1 and interest payments are due semi-annually on June 1 and December 1 of each year.

In addition, the Utility is required to fund a Principal and Interest Reserve Fund equal to the maximum annual principal and interest requirements of the Bonds in the amount of \$189,320. The Utility is maintaining this required Reserve Fund by setting aside the allotted amount into a separate certificate of deposit.

NOTE L LOAN GUARANTEE

In 1998, the Manning Municipal Light Plant guaranteed to Western Iowa Municipal Electric Cooperative Association (WIMECA) and to Northwest Iowa Power Cooperative (NIPCO) the repayment of a \$100,000 loan taken out of NIPCO's Revolving Loan Fund by the Manning Betterment Foundation. If the Manning Betterment Foundation defaults on this loan, then Manning Municipal Light Plant will be held responsible. Manning Betterment Foundation is current with their loan payments to NIPCO.

MANNING MUNICIPAL LIGHT PLANT
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2007 AND 2006

NOTE M PLEDGED ASSETS

The Manning Municipal Light Plant agreed to fund the 2008 City of Manning Street Improvement Plan in the amount of \$100,000. The Utility will pay out this money in 2008 as the City requests it.

NOTE N COMPENSATED ABSENCES

Light Plant employees accumulate vacation hours for use each year between anniversary dates. In the event that available vacation is not used by the end of the benefit year, employees can accumulate up to 10 days of vacation that can transfer over to the following year. At no time can an employee have more than 10 days of vacation time allowed to be carried over upon their anniversary date. Upon termination of employment, employees will be paid for unused vacation time that has been earned through the last day of work at their current rate of pay. The accrued vacation payable at December 31, 2007 is \$3,472 and at December 31, 2006 it was \$3,730.

Sick leave may be accumulated for subsequent use or for payment upon termination or retirement. The accumulated liability for accrued sick leave totaled \$24,005 and \$21,944 as of December 31, 2007 and 2006 respectively. Unused sick leave benefits will be paid to employees upon termination of employment at the rate in which they were received and only after 24 days have been accumulated. Eligible employees accrue sick leave benefits at the rate of 6 days per year or 4 hours per month. Therefore an employee would have to work at the Utility for 4 years before they would be eligible to be paid for sick leave upon termination.

NOTE O RISK MANAGEMENT

Manning Municipal Light Plant is exposed to various risks of loss related to torts; theft; damage to and destruction of assets; errors and omissions; injuries to employees; and natural disasters. These risks are covered by the purchase of commercial insurance. The Utility assumes liability for any deductibles and claims in excess of coverage limitations. Settled claims from these risks have not exceeded commercial insurance coverage in any of the past three years.

MANNING MUNICIPAL LIGHT PLANT
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2007 AND 2006

NOTE P JOINT USE AGREEMENT

On July 25, 2001, the Manning Municipal Light Plant and the Manning Municipal Communications and Television System Utility entered into a joint use agreement in regards to a communications distribution system. The communications distribution system is and shall remain the sole property of the Electric Utility. However, the Communications Utility has been granted the right to use the distribution system, the headend building, and the Municipal building for its functions for a term of twenty-five years. The Communication Utility is required to pay \$170,849 every year for twenty-five years with the first payment required on June 30, 2002.

NOTE Q COMPARISON OF DISBURSEMENTS WITH BUDGET

The Manning Municipal Light Plant prepares their budget annually on an accrual basis of accounting. The disbursements may not legally exceed budgeted appropriations at the functional level. Actual disbursements for the year ended December 31, 2007 exceeded the final statutory budget.

| <u>Disbursements</u> | <u>Budget</u> | <u>Actual</u> | <u>Variance (Unfavorable)</u> |
|--------------------------|--------------------|--------------------|-----------------------------------|
| Business – Type activity | <u>\$1,897,000</u> | <u>\$1,928,122</u> | <u>\$ (31,122)</u> |

NOTE R SUBSEQUENT EVENTS

The Manning Municipal Light Plant plans on having a rate study done in 2008. The Utility has seen increases in the cost of purchased power, however, these costs have not been passed onto the consumer. There could be possible electric rate increases sometime in 2008.

SUPPLEMENTAL INFORMATION

**MANNING MUNICIPAL LIGHT PLANT
SUMMARY OF UTILITY PLANT AND ACCUMULATED DEPRECIATION**

| | Property, Plant and Equipment | | | |
|--|-------------------------------|-------------------|---------------|----------------------|
| | January 1, 2007 | Additions | Retirements | December 31, 2007 |
| PRODUCTION | | | | |
| Land | \$ 8,500 | \$ -0- | \$ -0- | \$ 8,500 |
| Structures and improvements | 150,469 | -0- | -0- | 150,469 |
| Fuel holders | 2,500 | -0- | -0- | 2,500 |
| Prime movers and generators | 200,800 | -0- | -0- | 200,800 |
| Accessory electric equipment | 847,338 | -0- | -0- | 847,338 |
| | <u>1,209,607</u> | <u>-0-</u> | <u>-0-</u> | <u>1,209,607</u> |
| TRANSMISSION | | | | |
| Poles and fixtures | 12,204 | -0- | -0- | 12,204 |
| Overhead conductors and devices | 4,300 | -0- | -0- | 4,300 |
| | <u>16,504</u> | <u>-0-</u> | <u>-0-</u> | <u>16,504</u> |
| DISTRIBUTION | | | | |
| Poles and fixtures | 30,681 | -0- | -0- | 30,681 |
| Overhead conductors and devices | 23,530 | -0- | -0- | 23,530 |
| Underground conductors and devices | 2,529,427 | 155,858 | -0- | 2,685,285 |
| Line transformers | 656,673 | -0- | -0- | 656,673 |
| Services | 254,290 | -0- | -0- | 254,290 |
| Meters | 83,808 | 570 | -0- | 84,378 |
| Leased property on customer premises | 820 | -0- | -0- | 820 |
| Street lighting systems | 339,321 | 1,528 | -0- | 340,849 |
| Load management underground conductors and devices | 136,000 | -0- | -0- | 136,000 |
| | <u>4,054,550</u> | <u>157,956</u> | <u>-0-</u> | <u>4,212,506</u> |
| GENERAL | | | | |
| Structures - garage | 40,435 | -0- | -0- | 40,435 |
| Office furniture and equipment | 91,672 | 1,080 | -0- | 92,752 |
| Transportation equipment | 232,586 | -0- | -0- | 232,586 |
| Communication equipment | 77,799 | 591 | -0- | 78,390 |
| Miscellaneous equipment | 125,985 | -0- | -0- | 125,985 |
| | <u>568,477</u> | <u>1,671</u> | <u>-0-</u> | <u>570,148</u> |
| TELECOMMUNICATIONS | | | | |
| Infrastructure | 2,337,118 | -0- | -0- | 2,337,118 |
| Totals | <u>\$8,186,256</u> | <u>\$ 159,627</u> | <u>\$ -0-</u> | <u>\$8,345,883</u> |

SCHEDULE 1

| Accumulated Depreciation | | | |
|--------------------------|-------------------|---------------|----------------------|
| January 1, 2007 | Provision | Retirements | December 31, 2007 |
| \$ -0- | \$ -0- | \$ -0- | \$ -0- |
| 68,107 | 4,718 | -0- | 72,825 |
| 2,500 | -0- | -0- | 2,500 |
| 170,800 | -0- | -0- | 170,800 |
| 741,267 | 21,666 | -0- | 762,933 |
| <u>982,674</u> | <u>26,384</u> | <u>-0-</u> | <u>1,009,058</u> |
| 3,724 | 437 | -0- | 4,161 |
| 4,300 | -0- | -0- | 4,300 |
| <u>8,024</u> | <u>437</u> | <u>-0-</u> | <u>8,461</u> |
| 28,135 | 186 | -0- | 28,321 |
| 20,295 | 288 | -0- | 20,583 |
| 784,553 | 106,720 | -0- | 891,273 |
| 342,135 | 19,220 | -0- | 361,355 |
| 202,653 | 3,123 | -0- | 205,776 |
| 52,202 | 2,047 | -0- | 54,249 |
| 820 | -0- | -0- | 820 |
| 202,880 | 22,058 | -0- | 224,938 |
| 136,002 | -0- | -0- | 136,002 |
| <u>1,769,675</u> | <u>153,642</u> | <u>-0-</u> | <u>1,923,317</u> |
| 34,740 | 577 | -0- | 35,317 |
| 62,887 | 2,885 | -0- | 65,772 |
| 180,732 | 26,426 | -0- | 207,158 |
| 77,381 | 305 | -0- | 77,686 |
| 71,119 | 9,841 | -0- | 80,960 |
| <u>426,859</u> | <u>40,034</u> | <u>-0-</u> | <u>466,893</u> |
| 796,639 | 139,473 | -0- | 936,112 |
| <u>\$3,983,871</u> | <u>\$ 359,970</u> | <u>\$ -0-</u> | <u>\$4,343,841</u> |

MANNING MUNICIPAL LIGHT PLANT
INVESTMENTS AND INTEREST INCOME

| | Balance January 1, <u>2007</u> | <u>Purchases</u> | <u>Redeemed</u> | Balance December 31, <u>2007</u> | <u>Interest Income</u> |
|--------------------------------------|--------------------------------------|------------------|------------------|--|----------------------------|
| Current Assets | | | | | |
| Certificates of deposit | <u>\$2,031,730</u> | <u>1,188,604</u> | <u>(943,019)</u> | <u>\$2,277,315</u> | \$100,571 |
| Other Interest Income | | | | | |
| Sales tax refund – Interest received | | | | | 384 |
| General checking account | | | | | 6,908 |
| Savings accounts | | | | | 190 |
| Communication utility loan | | | | | 18,074 |
| Manning Betterment Foundation loan | | | | | <u>4,633</u> |
| Total interest income | | | | | <u>\$ 130,760</u> |

MANNING MUNICIPAL LIGHT PLANT
OPERATING EXPENSES
FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

| | <u>2007</u> | <u>2006</u> | <u>Increase (Decrease)</u> |
|--|----------------|----------------|--------------------------------|
| PRODUCTION | | | |
| Salaries | \$ 11,962 | \$ 11,643 | \$ 319 |
| Purchased power | 1,129,993 | 1,038,017 | 91,976 |
| Other expenses | 172 | 1,201 | (1,029) |
| Provision for depreciation | 26,384 | 26,067 | 317 |
| Plant utilities | <u>5,303</u> | <u>3,836</u> | <u>1,467</u> |
| | 1,173,814 | 1,080,764 | 93,050 |
| DISTRIBUTION | | | |
| Salaries | 62,664 | 81,306 | (18,642) |
| Maintenance salaries for MMCTSU | 1,566 | 674 | 892 |
| Maintenance materials, labor and overhead | 19,188 | 11,297 | 7,891 |
| Street light maintenance | 3,029 | 3,388 | (359) |
| Truck expense | 6,349 | 5,003 | 1,346 |
| Provision for depreciation | <u>154,079</u> | <u>119,636</u> | <u>34,443</u> |
| | 246,875 | 221,304 | 25,571 |
| ACCOUNTING AND COLLECTION | | | |
| Office salaries | 12,216 | 1,010 | 11,206 |
| Meter reading salaries | 2,934 | 2,047 | 887 |
| Reimb. Other Dept. for wages | 2,640 | 10,664 | (8,024) |
| Office supplies/billing expense | 2,816 | 2,756 | 60 |
| Office maintenance | 1,170 | 1,048 | 122 |
| Bldg./shop maintenance | 628 | 255 | 373 |
| Postage | 1,083 | 389 | 694 |
| Rent | 6,000 | 6,000 | -0- |
| Telephone | 3,903 | 4,334 | (431) |
| Bad debts expense | 68 | 1,926 | (1,858) |
| Computer maintenance/software | <u>2,180</u> | <u>1,798</u> | <u>382</u> |
| | 35,638 | 32,227 | 3,411 |
| ADMINISTRATION AND GENERAL | | | |
| Salaries | 45,404 | 35,158 | 10,246 |
| Payroll taxes | 21,551 | 19,203 | 2,348 |
| Employee insurance | 32,168 | 30,162 | 2,006 |
| Property and liability insurance | 27,589 | 27,845 | (256) |
| Audit & accounting services | 6,645 | 6,345 | 300 |

MANNING MUNICIPAL LIGHT PLANT
OPERATING EXPENSES
FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

| | <u>2007</u> | <u>2006</u> | <u>Increase (Decrease)</u> |
|---------------------------------|------------------------|------------------------|--------------------------------|
| ADMINISTRATIVE AND GENERAL | | | |
| Legal and professional services | \$ 1,050 | \$ 2,996 | \$ (1,946) |
| Seminars and meetings | 5,134 | 4,245 | 889 |
| Dues | 7,507 | 6,126 | 1,381 |
| Uniforms | 561 | 891 | (330) |
| Trustee fees | 2,945 | 2,995 | (50) |
| Pager fees | -0- | 510 | (510) |
| Legal notices and advertising | 1,012 | 941 | 71 |
| Other expenses | 2,413 | 1,763 | 650 |
| Provisions for depreciation | <u>40,034</u> | <u>38,992</u> | <u>1,042</u> |
| | <u>194,013</u> | <u>178,172</u> | <u>15,841</u> |
| Total Operating Expenses | <u>\$1,650,340</u> | <u>\$1,512,467</u> | <u>\$ 137,873</u> |

SCHEDULE 4

MANNING MUNICIPAL LIGHT PLANT
COMPARATIVE STATISTICAL DATA
(UNAUDITED)

| | Year Ended December 31, | | | |
|---------------------------------------|-------------------------|-------------------|-------------------|-------------------|
| | <u>2007</u> | <u>2006</u> | <u>2005</u> | <u>2004</u> |
| SOURCES OF KILOWATT HOURS | | | | |
| KWHRS purchased | 37,426,533 | 36,524,518 | 37,087,229 | 33,900,899 |
| KWHRS generated | <u>-0-</u> | <u>-0-</u> | <u>1,060</u> | <u>870</u> |
| Totals | <u>37,426,533</u> | <u>36,524,518</u> | <u>37,088,289</u> | <u>33,901,769</u> |
| ANALYSIS OF KILOWATT HOURS | | | | |
| KWHRS sold | | | | |
| Residential | 7,804,766 | 7,412,940 | 7,247,860 | 6,959,261 |
| Commercial | 3,212,205 | 3,200,121 | 3,438,696 | 3,138,985 |
| Industrial | 23,469,336 | 23,314,093 | 23,741,597 | 21,357,054 |
| Municipal | <u>829,184</u> | <u>751,809</u> | <u>738,040</u> | <u>777,489</u> |
| Subtotals | <u>35,315,491</u> | <u>34,678,963</u> | <u>35,166,193</u> | <u>32,232,789</u> |
| KWHRS not sold | | | | |
| Street lights | 548,833 | 513,253 | 470,002 | 540,843 |
| Utility plant and office | 186,480 | 126,420 | 126,420 | 137,562 |
| Generated | -0- | -0- | 1,060 | 870 |
| Line loss | <u>1,375,729</u> | <u>1,205,882</u> | <u>1,324,614</u> | <u>989,705</u> |
| Subtotals not sold | <u>2,111,042</u> | <u>1,845,555</u> | <u>1,922,096</u> | <u>1,668,980</u> |
| Totals | <u>37,426,533</u> | <u>36,524,518</u> | <u>37,088,289</u> | <u>33,901,769</u> |
| LINE LOSS PERCENT | | | | |
| | 3.68% | 3.30% | 3.57% | 2.92% |
| NUMBER OF CUSTOMERS | | | | |
| Residential | 749 | 741 | 737 | 735 |
| Commercial | 130 | 131 | 130 | 128 |
| Industrial | 18 | 18 | 18 | 18 |
| Municipal | <u>13</u> | <u>13</u> | <u>14</u> | <u>14</u> |
| Total | <u>910</u> | <u>903</u> | <u>899</u> | <u>895</u> |

Note: The statistical data is presented on the basis of information on file at the Utility and is not verified by audit.

HEITHOFF, HANSEN, MUHLBAUER & CO., P.C.

Certified Public Accountants

Morrie M. Heithoff, CPA
Susan L. Hansen, CPA
Jeffrey L. Muhlbauer, CPA

305 Main Street
Manning, Iowa 51455-1030
(712) 655-3777
Fax (712) 655-3778

**Independent Auditors' Report on Internal Control
Over Financial Reporting and on Compliance
and Other Matters
Based on an Audit of Financial Statements Performed in Accordance
With Government Auditing Standards**

April 29, 2008

To the Board of Trustees of the
Manning Municipal Light Plant:

We have audited the accompanying financial statements of the Manning Municipal Light Plant as of and for the years ended December 31, 2007, and 2006, and have issued our report thereon dated April 29, 2008. Our report expressed an unqualified opinion on the financial statements which were prepared in conformity with U.S. generally accepted accounting principles. We conducted our audit in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Manning Municipal Light Plant's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing our opinion on the effectiveness of Manning Municipal Light Plant's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of Manning Municipal Light Plant's internal control over financial reporting.

Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph and would not necessarily identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses. However, as discussed below, we identified a certain deficiency in internal control over financial reporting that we consider to be a significant deficiency and a material weakness.

A control deficiency exists when the design or operation of the control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects Manning Municipal Light Plant's ability to initiate, authorize, record, process, or report financial data reliably in accordance with U.S. generally accepted accounting principles such that there is more than a remote likelihood a misstatement of Manning Municipal Light Plant's financial statements that is more than inconsequential will not be prevented or detected by Manning Municipal Light Plant's internal control. We consider the deficiency in internal control described in Part II of the accompanying Schedule of Findings and Questioned Costs to be a significant deficiency in internal control over financial reporting.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood a material misstatement of the financial statements, will not be prevented or detected by Manning Municipal Light Plant's internal control.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in the internal control that might be significant deficiencies and, accordingly, would not necessarily disclose all significant deficiencies that are also considered to be material weaknesses. However, we believe the significant deficiency described above, item II-A-07 is a material weakness.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Manning Municipal Light Plant's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, non-compliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards. However, we noted certain immaterial instances of non-compliance or other matters that are described in Part III of the accompanying Schedule of Findings and Questioned Costs.

Comments involving statutory and other legal matters about the Utility's operations for the year ended December 31, 2007 are based exclusively on knowledge obtained from procedures performed during our audit of the financial statements of the Utility. Since our audit was based on tests and samples, not all transactions that might have had an impact on the comments were necessarily audited. The comments involving statutory and other legal matters are not intended to constitute legal interpretations of those statutes.

Manning Municipal Light Plant's responses to findings identified in our audit are described in the accompanying Schedule of Findings and Questioned Costs. While we have expressed our conclusions on the Utilities' responses, we did not audit Manning Municipal Light Plant's responses and, accordingly, we express no opinion on them.

This report, a public record by law, is intended solely for the information and use of the board of trustees, management and employees of Manning Municipal Light Plant, and other parties to whom the Manning Municipal Light Plant may report. This report is not intended to be and should not be used by anyone other than these specified parties.

We would like to acknowledge the many courtesies and assistance extended to us by personnel of the Manning Municipal Light Plant during the course of our audit. Should you have any questions concerning any of the above matters, we shall be pleased to discuss them with you at your convenience.

Heithoff, Hansen, Muhlbauer & Co., P.C.

HEITHOFF, HANSEN, MUHLBAUER & CO., P.C.
Certified Public Accountants

MANNING MUNICIPAL LIGHT PLANT
SCHEDULE OF FINDINGS
YEAR ENDED DECEMBER 31, 2007

Part I: Summary of the Independent Auditors' Results

- a) An unqualified opinion was issued on the financial statements.
- b) A significant deficiency in internal control over financial reporting was disclosed by the audit of the financial statements, including a material weakness.
- c) The audit did not disclose any non-compliance which is material to the financial statements.

Part II: Findings Related to the Financial Statements:

INSTANCES OF NON-COMPLIANCE:

No matters were noted.

SIGNIFICANT DEFICIENCIES:

II-A-07 Segregation of Duties - During our review of the internal control structure, the existing procedures are evaluated in order to determine that incompatible duties, from a control standpoint, are not performed by the same employee. This segregation of duties helps to prevent losses from employee error or dishonesty and therefore maximizes the accuracy of the Light Department's financial statements. We noted during our audit that a limited number of people are responsible for most of the accounting and financial duties. As a result, an adequate segregation of duties are, for all practical purposes, missing in your Utility.

Recommendation - We recognize that your Utility is not large enough to make the employment of additional people for the purpose of segregation of duties practical from a financial standpoint. Thus in an attempt to achieve better internal control, officials should provide a segregation and rotation of duties whenever possible.

Response - We will try to use the staff in the most efficient way to achieve maximum internal control possible with a small staff.

Conclusion - Response acknowledged.

MANNING MUNICIPAL LIGHT PLANT
SCHEDULE OF FINDINGS
YEAR ENDED DECEMBER 31, 2007

Part III: Other Findings Related to Required Statutory Reporting:

III-A-07 Certified Budget

The Utility budgeted on the calendar year and it was properly published. However, the disbursements during the year ended December 31, 2007 exceeded the amounts budgeted by the Manning Municipal Light Plant.

Recommendation – The budget should have been amended in accordance with Chapter 384.18 of the Code of Iowa before disbursements were allowed to exceed the budget.

Response – The budget will be amended in the future, if applicable.

Conclusion – Response accepted.

III-B-07 Questionable Disbursements

We noted no disbursements for parties, banquets, or other entertainment for employees that we believe may constitute an unlawful expenditure from public funds as defined in an Attorney General's opinion dated April 25, 1979.

III-C-07 Travel Expense

No expenditures of Utility money for travel expenses of spouses of Utility officials or employees were noted. No travel advances to Utility officials or employees were noted.

III-D-07 Business Transactions

Business transactions between the Utility and Utility officials and/or employees are as follows:

| <u>Name, Title and Business Relationship</u> | <u>Transaction Description</u> | <u>Amount</u> |
|--|------------------------------------|-----------------|
| Jerry Rasmussen, Trustee, Rasmussen Lumber, owner | Parts, supplies, and tools | <u>\$ 1,033</u> |
| Lynn Stein, Trustee, Manning Motor Co, part owner | Vehicle Maintenance | <u>\$ 568</u> |

In accordance with Chapter 362.5 (11) of the Code of Iowa, the above transactions do not appear to represent a conflict of interest since total transactions were less than \$2,500 with each individual during the fiscal year.

MANNING MUNICIPAL LIGHT PLANT
SCHEDULE OF FINDINGS
YEAR ENDED DECEMBER 31, 2007

Part III: Other Findings Related to Required Statutory Reporting: (continued)

III-E-07 Bond Coverage

Surety bond coverage of Utility's officials and employees is in accordance with the minimum statutory provisions required. The amount of coverage should be reviewed annually to insure that the coverage is adequate for current operations.

III-F-07 Board Minutes

No transactions were found that we believe should have been approved in the Board minutes but were not.

Although minutes of the board meetings were approved, one (1) instance was noted where the minutes were not published within fifteen days as required by Chapter 372.13 (6) on the Code of Iowa.

Also, the Utility did not publish the annual gross salaries for 2006 and 2007 as required in accordance with an Attorney General's opinion dated April 12, 1978.

Recommendation – The Utility should monitor its procedures to insure timely filed publications as required by Chapter 372.13 (6) of the Iowa Code. Also the annual gross salaries for 2006 and 2007 should be published.

Response – In this one instance, the minutes were delivered to the newspaper office in a timely manner, however, they were not published by the newspaper office in a timely manner. We will see to it that the 2006 and 2007 annual gross salaries get published in 2008.

Conclusion – Response accepted.

III-G-07 Deposits and Investments

No instances of non-compliance with the deposit and investment provisions of Chapter 12B and Chapter 12C of the Code of Iowa and the Utility's investment policy were noted.

MANNING MUNICIPAL LIGHT PLANT
SCHEDULE OF FINDINGS
YEAR ENDED DECEMBER 31, 2007

Part III: Other Findings Related to Required Statutory Reporting: (continued)

III-H-07 Penalties and Interest Expense

The Utility incurred penalties and interest expense totaling \$321 for late payments of sales tax.

Recommendation – The Utility should make sure all sales tax payments are filed timely to avoid these unnecessary charges.

Response – We will try to make sure all sales tax reports and payments are timely filed to avoid these expenses in the future.

Conclusion – Response accepted.